NEW SOUTH WALLES

PARKES

ver the Blue Mountains and 355km west of Sydney. Parkes is known internationally as the location of the radio telescope at Parkes Observatory, used by NASA on several occasions. Agricultural activities include wheat and wool, and there is a gold and copper mine north of the town. Its population is around 10,000. The governing body, Parkes Shire, encourages families and businesses to relocate to Parkes for its education, health and aged care, telecommunications infrastructure, and cultural and recreational facilities.

INFRASTRUCTURE VACANCY ei fase INVESTMENT RATES Parkes is developing into a national transport logistics hub, with plenty of investment to come. The current vacancy rate is 1.6%, but fluctuations are to be expected in a town of this size POPULATION PROJECTED GROWTH **CAPITAL GROWTH** The long-term capital growth has been relatively strong at 9% over the past 10 years. Indicators show this should continue, though patchy in places. PROJECTED **ESTIMATED RENTAL GROWTH RENTAL YIELDS** It should be good, but population growth and, by association, rental growth in smaller towns Industrial dynamics and some transitory workers keep the rental market alive. Yields are decent DIVERSITY **AFFORDABILITY** OF ECONOMY With the median price sitting at just \$225k for a house, Parkes rates high on the affordability stakes. COUNCIL SUPPLY & PLANNING \frown DEMAND The council knows what its doing but has limited resources. **STATS & FACTS**

A wonderful example of a town maximising its location

-NextHotSpot

Investors would do well to focus on three-bedroom houses, which, aside from attracting the most demand from buyers, have had the highest rental growth in recent times. The cost of houses is low, too (most deals are under \$250k), making it a good choice for investors with this figure in mind.

-Your Investment Property

 Strong sectors include agriculture, retail, mining, government, tourism and transport services

Diverse economy with a competitive

advantage due to its location

- O No. 1 rental region in NSW in May 2012, according to Your Investment Property
- Rents rose 27% in 12 months to October 2012
- Home of the National Logistics Hub supported by 0 Linfox and others
- O 82% of the Australian population can be serviced with freight in 12 hours
- Northparkes Mines has extended its operational horizon to 2030
- 130,000 tourists visit each year for the Elvis Festival, The Dish, and more



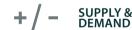
KEY INDICATORS

Strong employment in a small centre is a positive sign.



can be patchy.

The economy is good for a small centre, but the small size is also a limiting factor.



It's probably balanced. Demand is picking up strongly, but some supply is coming onto the market

WHY IT'S HOT

benefits to create a niche and sustainable competitive advantage in industry. Parkes has mining, agriculture, retail and tourism but does not overly rely on any of these industries. The town has recently established a National Logistics Hub, supported by major transport players such as Linfox, taking advantage of poor inland infrastructure - it can service 82% of Australia's population within 12 hours.

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