

## Property value checklist

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Did you get an independent valuation?

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Have you talked to real estate agents about going prices for units/houses in the area?

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Have you checked the local newspaper for asking property prices?

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What are the recent sale prices of similar properties in the area?

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What are the price movements over recent years? Does this represent good growth?

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Is demand for similar properties in the area weak or strong?

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What developments are planned for the area? Ask the local council.

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Talk to the neighbours – does the price seem right?

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Have you checked median prices and average value growth for the suburb?

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